

12th Edition

International
Business Days

LE MANS
2 0 1 9



Race for Business



INTERNATIONAL BUSINESS DAYS LE MANS 2019

12TH INTERNATIONAL BUSINESS MEETINGS
JUNE 12 AND 13

PARTICIPATION CONTRACT

EVENT CREATED BY



1 - Terms and Conditions of Participation

1. **The event:** The 11th edition of International Business Days Le Mans 2019 (also called Convention d’Affaires Internationales Le Mans 2019 or IBDLM2019) organized by FLConseil, will take place on June 12th and 13th 2019 at Technoparc du Circuit des 24 heures, Chemin aux Boeufs - Le Mans (Sarthe) France.

2. **Registration:** The deadline for registration in International Business Days Le Mans 2019 is April 12th 2019. Participation will only become definitive after acceptance of registration and after the full payment of fees due. Registration is then firm and definitive.

3. **Payment and terms:** The payment of participation fees is made in Euros and must be made in one single payment with the registration application by bank transfer made out to FLConseil within a maximum of 1 week time after registration. However, for an amount exceeding € 6000, the payment can be made in 2 times: 50% on registration and the balance to be defined when registering.

Bank Details

| Bank | Branch | Account number | Key |
|-------|--------|----------------|-----|
| 20041 | 01012 | 0645447N033 | 20 |

IBAN number – International bank account number

FR28 2004 1010 1206 4544 7N03 320

BIC –Bank Identifier Code

PSSTFRPPSCE

Domiciliation

La Banque Postale
Centre Financier
45900 – La Source cedex 9 (France)
Telephone : + 33 1 53 68 37 37

Account Holder

FLConseil
17 rue Marc Sangnier
92700 - Colombes (France)
Telephone : + 33 1 40 12 76 33

In the event of an occurrence outside its control or of force majeure, the organizer may, as he chooses, change the dates or the venue of this event or cancel it after having notified by written the participants. In that case the organizer makes a commitment to pay off to the registered participants the paid fees, deduction made by the expenses committed for the organization, without this can open straight ahead to compensations.

4. **Cancellation:** The event is based on a concept that relies on the selection of companies and the organization of pre-programmed business meetings. Due to this, cancellations will be highly detrimental to the participation of the others. In the event of a last minute incident preventing attendance of the registered person the company may nominate another participant as a replacement after informing the organizer in writing. No shows will result in forfeiture of the entire registration fee.

5. **Limit of liability:** In its capacity as an organizer, FLConseil is only bound to a best effort obligation.

6. **Exhibition and demonstration:** Please refer to the addendum sent upon request prior to application.

7. **Insurance:** Each participant shall provide a proof of insurance relative to its legal liability, covering all damages for which the participant may be held liable, and in particular: theft, fire or the deterioration or destruction of all equipment or installations.

8. **Advertising:** Subsequent to the acceptance of the registration, the organizer authorizes each participant to display the event logo and/or the following words on its sales and advertising documents: « Participant in International Business Days Le Mans 2019, at Technoparc du circuit des 24 Heures on June 12th and 13th 2019 ». Likewise, each participant authorizes FLConseil to mention the participant’s attendance at the said event.

9. **Grant of Image rights:** Every participant authorizes the organizer to use, in a professional context for needs of information, photos and video of the event in which the participant is represented, and that without limitation of duration in time.

10. **Confidentiality:** In accordance with the French Data Protection Law of January 6th 1978, persons have a right to access, to correct and to delete data relating to themselves.

11. **Competent courts:** In the event of a dispute, which could not resolved by amiable agreement, the jurisdiction of Nanterre (Hauts de Seine) France shall have sole competency.

2 - OFFERS

1TO1 BUSINESS MEETINGS - 2 days



A business meeting plan especially tailored to suit your needs is prepared with you two weeks before the event that gives you until 12 sessions of 20 minutes to establish business relations and/or technological partnerships. Also benefit from the unique atmosphere of the race and from the usable breaks (gourmet dinner, qualifying practice sessions by night, gourmet breaks and buffet lunch) to promote trades and for establishing contacts.

The pack (for 1 person) includes the following services :

- Proposal and validation of your personalized meeting plan
- Access to conferences and round table
- 1 ticket allowing entry to Le Mans 24 Hour circuit to see free and qualifying practice session on the Wednesday
- Private guided visit of paddocks and pits of teams participating in the race
- Tech Talk in the Dunlop Motorsport or Michelin Competition assembly workshop
- Invitation to the gourmet dinner on the Wednesday
- The opportunity to see the qualifying practice session by night
- Permanent access to the rest area
- Buffet lunch on the Thursday
- The possibility to be interviewed by professional media (technical, sport, business)
- A souvenir gift of the event
- Publication of your company profile in the Participant's Guide
- Mention of your company's participation at the event on IBDLM internet site
- Welcome pack given to you at sign-in
- 1 copy of the Participant's Guide including the company identity forms for each participant
- Logistics assistance before and during International Business Days event

CONDITIONS WEDNESDAY + THURSDAY

| | |
|------------------------------|--------------------|
| 1to1 Business Meetings | € 1,800 before tax |
| Additional Participant | € 950 before tax |

1TO1 BUSINESS MEETINGS - 1 day

A business meeting plan especially tailored to suit your needs is prepared with you two weeks before the event that gives you several sessions of 20 minutes to establish business relations and/or technological partnerships.

The pack (for 1 person) includes the following services :

- Proposal and validation of your personalized meeting plan
- Access to conferences and round table
- The opportunity to see the qualifying practice session by night
- Permanent access to the rest area
- Buffet lunch on the Thursday
- The possibility to be interviewed by professional media (technical, sport, business)
- A souvenir gift of the event
- Publication of your company profile in the Participant's Guide
- Mention of your company's participation at the event on IBDLM internet website
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CONDITIONS THURSDAY

1to1 Business Meetings € 950 before tax
Additional Participant € 550 before tax

EXHIBITOR - 2 days

A dedicated location, that you can tailor as you wish to your needs, in the exhibitor's zone, ideally located between the meeting area and the buffet/pause space. Your stand gives you the opportunity to present your company, your activities, know-how, range of products, equipments and services.



The pack (for 2 persons) includes the following services:

- 1 open space of 6 sqm with table, chairs and electricity provided at no extra charge
- Access to conferences and round table
- Presence of a guard
- 2 tickets allowing entry to Le Mans 24 Hour circuit to see practice session on the Wednesday
- Private guided visit of paddocks and pits of teams participating in the race
- Tech Talk in the Dunlop Motorsport or Michelin competition assembly workshop
- 2 invitations to the gourmet dinner on the Wednesday
- The opportunity to see the qualifying practice session by night
- Permanent access to the rest area
- Buffet lunch on the Thursday
- The possibility to be interviewed by professional media (technical, sport, business)
- 2 souvenir gifts of the event
- Publication of your company profile in the Participant's Guide
- Mention of your company's participation at the event on IBDLM internet website
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CONDITIONS WEDNESDAY + THURSDAY

Exhibitor (2 participants) € 2,100 before tax

Additional Participant + € 950 before tax

With 1to1 Business Meetings + € 975 before tax

DEMONSTRATOR - 2 days



Enjoy an area of 9 sqm to perform demonstrations and a speaking time of 20 minutes to present your products, processes and services to all the participants of the International Business Days Le Mans 2018. This limited and differentiating offer gives you the opportunity to combine know-how and outreach.

The pack (for 2 persons) includes the following services :

- 1 open space of 9 sqm with table, chairs and electricity provided at no extra charge
- 1 oral presentation of 20 minutes (with AV equipment if necessary) during the day on Thursday
- Access to conferences and round table
- Presence of a guard
- 2 tickets allowing entry to Le Mans 24 Hour circuit to see practice session on the Wednesday
- Private guided visit of paddocks and pits of teams participating in the race
- Tech Talk in the Dunlop Motorsport or Michelin Competition assembly workshop
- 2 invitations to the gourmet dinner on the Wednesday
- The opportunity to see the qualifying practice session by night
- Permanent access to the rest area
- 2 invitations to the buffet lunch on the Thursday
- The possibility to be interviewed by professional media (technical, sport, business)
- 2 souvenir gifts of the event
- Publication of your company profile in the Participant's Guide
- Mention of your company's participation at the event on IBDLM internet website
- 2 welcome packs given to you at sign-in
- 2 copies of the Participant's Guide including the company identity forms for each participant
- Logistics assistance before and during International Business Days event

CONDITIONS

WEDNESDAY + THURSDAY

| | |
|------------------------------------|--------------------|
| Demonstrator (2 participants)..... | € 3,500 before tax |
| Additional Participant | + € 950 before tax |
| With 1to1 Business Meetings | + € 975 before tax |

SPONSOR

Optimize your participation at the International Business Days Le Mans 2019 through the various sponsoring possibilities that we propose. We thereby offer the opportunity to communicate about your brand thanks to communication forms by the product (lanyards and badges, shoulder bag, souvenir gift of the event), by medias (Participant's Guide, internet website, promotional brochure, ...), by the visual communication on your stand and at strategic locations of the International Business Days Le Mans 2019 (gourmet dinner, buffet lunch, breaks,...).

Six formulas of sponsoring are available

Sponsoring of lanyards

Sponsoring of the shoulder bag

Sponsoring of the gourmet breaks

Sponsoring of Thursday buffet lunch

Sponsoring of the souvenir gift

Sponsoring of the Wednesday gourmet dinner

The exclusive pack for 2 participants includes following services :

- Your logo features on all the event's documents
- Presentation and logo of your company in the sponsors space on the internet website of the event
- Active link between the internet website of the event and your company's site
- Access to conferences and round table
- Presence of a guard
- Your company's documentation is included in the participant's welcome pack
- 2 tickets allowing entry to Le Mans 24 Hour circuit to see practice session on the Wednesday
- Private guided visit of paddocks and pits of teams participating in the race
- Tech Talk in the Dunlop Motorsport or Michelin Competition assembly workshop
- 2 invitations to the gourmet dinner on the Wednesday
- The opportunity to see the qualifying practice session by night
- Permanent access to the rest area
- 2 invitations of the buffet lunch on the Thursday
- The possibility to be interviewed by professional media (technical, sport, business)
- 2 souvenir gifts of the event
- Publication of your company profile in the event's Participant's Guide
- Mention of your company's participation at the event on IBDLM internet website
- 2 welcome packs given to you at sign-in
- 2 copies of the Participant's Guide including company identity form for each participant
- Logistics assistance before and during International Business Days event
-

Sponsorings of souvenir gift, lunches and Wednesday gourmet dinner are entitled to additional services

Sponsoring of souvenir gift:

- 20 minutes presentation of the company and its activities
- Mention of the company during the offering of the gift

Sponsoring of the Wednesday gourmet dinner:

- Your logo features on the gourmet dinner menu
- 30 minutes presentation in a dedicated room before the Wednesday aperitif and dinner
- The ability to deploy communication equipment in the dining room of the restaurant

Sponsoring of lunches:

- The lunches areas are dressed with sponsor's colours
- 20 minutes presentation of the company and its activities

CONDITIONS

| | |
|---|---------------------------|
| LANYARD | € 1,150 before tax |
| GOURMET BREAKS | € 1,500 before tax |
| LUNCHES | € 2,950 before tax |
| SHOULDER BAG | € 1,500 before tax |
| SOUVENIR GIFT OF THE EVENT | € 2,950 before tax |
| GOURMET DINNER | € 3,900 before tax |

If you want to combine participation and sponsoring, please contact us in order to set up together the best way to optimise your presence at International Business Days Le Mans 2019.

Call us at +33 (0)1 40 12 76 33 or +33 (0)6 82 56 45 80 or write us at ibdlemans2019@gmail.com

INVITED VISITOR

Do you want to invite clients and/or prospects ? To meet, to showcase their know-how and to discuss possible business opportunities ?

You have now the possibility to offer them this new package who allow to beneficiate of a unique program combining business and the discovery of the backstage of the oldest and most prestigious endurance race of the world, the 12th and/or 13th June.

This package provide three formulas:

Morning + lunch / Morning +lunch + afternoon / Morning + lunch +afternoon + evening

The personalized pack for the morning + lunch include the followings benefits:

- Publication of the Company profile in the Participant's Guide
- Mention of the company's participation on the website of the event
- 1 Welcome pack given at sign-in
- Organization of up to 12 1to1 pre-arranged meetings on the UK Country of the Year exhibition stand
- 1 copy of Participant's Guide including companies profile for each attendee
- Invitation to taste local products

The personalized pack for the morning + lunch + afternoon include the followings benefits :

- Publication of the Company profile in the Participant's Guide
- Mention of the company's participation on the website of the event
- 1 Welcome pack given at sign-in
- Organization of up to 12 1to1 pre-arranged meetings on the UK Country of the Year exhibition stand
- 1 copy of Participant's Guide including companies profile for each attendee
- Invitation to taste local products
- Private guided visit on Wednesday afternoon of paddocks and pits of a team participating in the race
- Tech Talk in Dunlop Motorsport or Michelin Competition tyre workshop
- Free time to visit, for example, Le Mans 24 hour village, the Museum and other interesting places
- Invitation to the gourmet dinner on Wednesday
- Opportunity to view, by night, the qualifying practice session from a private location situated at the 2nd chicane on the Mulsanne straight.

The personalized pack for the morning + lunch + afternoon + evening include the followings benefits :

- Publication of the Company profile in the Participant's Guide
- Mention of the company's participation on the website of the event
- 1 Welcome pack given at sign-in
- Organization of up to 12 1to1 pre-arranged meetings on the UK Country of the Year exhibition stand

- 1 copy of Participant's Guide including companies profile for each attendee
- Invitation to taste local products
- Private guided visit on Wednesday afternoon of paddocks and pits of a team participating in the race
- Tech Talk in Dunlop Motorsport or Michelin Competition tyre workshop
- Free time to visit, for example, Le Mans 24 hour village, the Museum and other interesting places
- Invitation to the gourmet dinner on Wednesday
- Opportunity to view, by night, the qualifying practice session from a private location situated at the 2nd chicane on the Mulsanne straight
- Permanent access to the rest area
- Invitation to the lunch on Thursday
- The opportunity to be interviewed by professional media (technical, sport, finance and business)
- Souvenir gift of the event
- Logistical support before and during the International Business Days Le Mans event if needed

CONDITIONS (before tax)

WEDNESDAY OR THURSDAY (1 person)

| | |
|--|--------------------------|
| Formula 1: Morning+ lunch..... | € 495 |
| Formula 2: Morning + lunch + afternoon..... | € 645 (WEDNESDAY) |
| | € 745 (THURSDAY) |
| Formula 3: Morning + lunch + afternoon + evening..... | € 795 (WEDNESDAY) |
| | € 895 (THURSDAY) |

GUEST

Thank a customer, a partner, congratulate a collaborator, hold the attention of a prospect through the experience of intense and unforgettable moments on Wednesday 12th June in attending the free and night-time qualifying practice sessions.

The Guest pack, for one person, includes the following services:

- Access to buffet with tasting of local products
- Access to conferences and round table
- 1 ticket allowing entry to Le Mans 24 Hour circuit to see free and qualifying practice sessions on the Wednesday
- The private and guided visit of paddocks and a team's pits participating in the race
- Tech talk in Michelin Compétition or Dunlop Motorsport assembly workshop.
- Free time to visit the Le Mans 24h Museum, the Village,
- 1 invitation for the gourmet dinner at the Auberge de Mulsanne.
- The possibility to watch by night the qualifying practice session from a private space at the second chicane on Mulsanne straight.
- 1 souvenir gifts of the event
- Publication of your company profile in the event's Participant's Guide
- Mention of your company's participation at the event on IBDLM internet website

- 1 Welcome pack given to you at sign-in
- 1 copies of the Participant's Guide including company identity form for each participant
- Logistics assistance before and during International Business Days event

CONDITIONS

GUEST € 590 before tax

COMMUNICATION

Optimize your participation in the International Business Days Le Mans 2019 in boosting your communication before, during and after the event.

We offer you several promotion tools.

- Presentation of your company by email sent to all entities invited to the International Business Days Le Mans 2019. Make your skills known:
 - « Zoom on... » your company in a wave of specific emails sent once per month, following a periodicity to be defined between the date of registration and 30 June 2019, to all qualified contacts invited to International Business Days Le Mans 2019 (possibility of a different message every month).
- Your advertising in the Participant's Guide given to each participant
 - An advertising four coloured 1/2 page, 1 page, inside front cover, inside back cover, and back cover advertising.

« Zoom on » € 975

In the printed guide given to each participant

| | |
|---|---------|
| Four coloured 1/2 page | € 390 |
| Four coloured 1 page | € 670 |
| Four coloured inside front/back cover | € 840 |
| Four coloured back cover | € 1,100 |

Registration Form

Please complete all pages of this file and return them to us by e-mail at inscriptions@ibdlemans.com or by mail to the following address:

IBD Le Mans - 26, rue Gambetta 93400 Saint Ouen (France).

For any questions, you can reach us at + 33 6 82 56 45 80

The mentions followed by * must be filled in

Your Company

Name of the Company *

Intra-Community VAT identification number *

Address *

Zip Code * City*

Country *

Phone*

Website *

Activities *

Main Activity *

Year of creation of the company Staff

Turnover.....

Participants to IBDLM 2019

Participant 1 Mr Mrs

First Name, Family Name *

Position*

Email*

Direct Phone /Mobile Phone *

Participant 2

Mr Mrs

First Name, Family Name *

Position*

Email*

Direct Phone /Mobile Phone *

Participant 3

Mr Mrs

First Name, Family Name *

Position*

Email*

Direct Phone /Mobile Phone *

MAIN PURPOSES OF YOUR PARTICIPATION*

-
-
-
-
-
-

Person in charge of the registration Mr Mrs

First Name, Family Name *

Position*

Email*

Direct Phone /Mobile Phone *

Order Form

| | Price before tax | |
|---|------------------|--|
| 1to1 Business Meetings – 2 days (Wednesday + Thursday) | € 1,800 | |
| Additional Participant | € 950 | |
| 1to1 Business Meetings - 1 day (Thursday) | € 950 | |
| Additional Participant | € 550 | |
| Exhibitor - 2 days - 2 Participants | € 2,300 | |
| 1to1 Business Meetings | € 975 | |
| Additional Participant | € 950 | |
| Demonstrator - 2 days - 2 Participants | € 3500 | |
| 1to1 Business Meetings | € 975 | |
| Additional Participant | € 950 | |
| Invited Visitor : Morning + Lunch | € 495 | |
| Invited Visitor : Morning + lunch + Afternoon (Wednesday) | € 645 | |
| Invited Visitor : Morning + lunch + Afternoon (Thursday) | € 745 | |
| Invited Visitor : Morning + Lunch + Afternoon + Evening (Wednesday) | € 795 | |
| Invited Visitor : Morning + Lunch + Afternoon + Evening (Thursday) | € 895 | |
| GUEST | € 590 | |
| SPONSORING OFFERS | | |
| Lanyards | € 1150 | |
| Conference Bag | € 1500 | |
| Gourmet Breaks | € 1500 | |
| Networking Lunch | € 2950 | |
| Event's souvenir gift | € 2950 | |
| Gourmet Dinner | € 3900 | |
| COMMUNICATION | | |
| Communication by web "Zoom on" | € 975 | |
| Printed Communication (Participant's Guide) | | |
| Four color 1/2 page | € 390 | |
| Four color 1 page | € 670 | |
| Four color inside front or back cover | € 840 | |
| Four color back cover | € 1100 | |
| TOTAL (VAT excluded) | | |
| VAT (20%) - For French companies only | | |
| TOTAL (VAT included) | | |

ATTENTION: THIS DOCUMENT IS INTENDED ONLY TO PARTICIPANTS WHO HAVE SUBSCRIBED A «1TO1 BUSINESS MEETINGS» OFFER OR OPTION.



1 TO 1 BUSINESS MEETINGS ORGANISATION PROCESS

Step 1

REGISTRATION

from **SEPTEMBER 2018**

Participation in the 1 to 1 pre-arranged Business Meetings Le Mans 2019 is assured via the **on line registration forms** which has to be downloaded www.ibdlemans.com

Present yourself! Complete the document concerning your company identification remembering to give the objectives of your participation, complete the participant's forms and fill in the areas indicating the products or services that you offer or are looking to purchase.

This constitutes your first communication to the companies which you will meet. Once all the fields are completed, please send the documents by par email ibdlemans2019@gmail.com or by post to FLConseil 26 rue Gambetta 93400 St Ouen (France). On receiving your documents, an email will be sent to you confirming receipt of your registration by our team.

At the same time as registration, the payment for your participation must be made by bank transfer. Full payment is obligatory to validate your participation in IBD Le Mans 2019.

Step 2

mid- **MAY 2019**

CONSULT THE LIST OF DELEGATES AND INDICATE YOUR REQUESTED BUSINESS MEETINGS

We will send you a document enabling you to indicate your requested business meetings. On the event website, 1to1 meetings space, consult the list of registered delegates as well as their detailed profiles, indicate the meetings you request corresponding to your criteria as well as your priorities and return the document to the organisers.

Step 3

ORGANISATION OF YOUR MEETING SCHEDULE

early **JUNE**

We establish a meeting schedule for you as a function of your priorities and availabilities. This stage enables the maximum number of meetings to be set up according to the availability of each participant. You can accept or refuse the requests for meetings that are made to you.

Step 4

YOU RECEIVE YOUR PERSONALISED MEETING SCHEDULE

7h **JUNE**

Depending upon the choices you have made, you will receive by email your individual meeting schedule.

Step 5

1to1 PRE-ARRANGED MEETINGS (20 minutes each)

12th and 13th **JUNE**

Each participant must scrupulously respect their meeting schedule. Last minute absences are very detrimental to the good functioning of the meeting process.

On the day, the organizing team will be on hand to help you if necessary to set up additional meetings and respond to any questions you may have.

**The organizers reserve the right to refuse registrations in order to guarantee a good representivity of the various sectors of activity concerned. The rule « first come, first served » applies. Don't wait to sign up!*



EXPERTISE FORM



Complete (x) this form very carefully as the information that you give will be used to prepare your personalized meeting plan.
It will enable the person you are meeting to correctly understand your need or offer.

Buyer = NEED
Supplier = OFFER

COMPANY:
Activities:

| INDUSTRY | | NEED | OFFER | SERVICES | |
|---|---------------------------------------|------|-------|--------------------------|--|
| | | | | NEED | OFFER |
| Transformation of metals | Alloys | | | | Association, professional organisation |
| | Casting | | | | Bench Testy, other tests |
| | Ferrous metals | | | | CAD/CAM |
| | Fixings | | | | Calculators |
| | Forging | | | | Chamber of commerce and industry |
| | Non ferrous metals | | | | Computer solutions |
| | Precision machining | | | | Computing |
| | Precision sheet metals | | | | Concept/development |
| | Screw cutting (machining) | | | | Consulting, audit |
| | Semi finished products | | | | Control and mission of expertise |
| | Springs | | | | Creation, edition computer programmes |
| | Stamping, pressing | | | | Creation of internet site |
| | Transformation semi finished products | | | | Data management |
| | Treatment, coatings | | | | Design and engineering |
| Welding | | | | Distribution of products | |
| Others | | | | Environment | |
| Transformation | Of plastics | | | | Exhibitor organizer |
| | Of rubber | | | | Health, safety, security |
| | Others | | | | instrumentation |
| Composites | | | | | Internet service |
| | | | | | Laboratory |
| Tooling | Direct manufacture | | | | Maintenance |
| | | | | | Measure and metrology |
| Molds | Models/Scale models | | | | Packages and packing |
| | | | | | Productionizing |
| Models | Molds | | | | Quality |
| | Rapid prototyping | | | | Research and development |
| | Tooling | | | | Sales missions |
| | Others | | | | Specialized engineering |
| Electronic | Assembly | | | | Study/test/project management |
| | Cabling | | | | Technological watch |
| | Electronic design study | | | | Training |
| | Full assembly | | | | Transports, logistics |
| | Manufacture of precision components | | | | Robotics |
| | Manufacture of printed circuits | | | | Others |
| | Sub assembly | | | | |
| | Others | | | | |
| | | | | | |
| | | | | | |
| Assembly of sub assemblies and complete assemblies | | | | | |
| Energy | | | | Other needs | |
| Hydraulique systems | | | | | |
| Fluids | | | | | |
| Gas | | | | | |
| Systems integrator | | | | Other offers | |
| Industrial equipment | Special machines | | | | |
| | Others | | | | |



TERMS & CONDITIONS OF PARTICIPATION

1. The event: The 12th edition of International Business Days Le Mans 2019 (also called Convention d’Affaires Internationale Le Mans 2019 or IBDLM2019) organised by FLConseil, will take place on 12th and 13th June 2018 at Technoparc du Circuit des 24 heures, Chemin aux Boeufs - Le Mans (Sarthe) France.

2. Registration: The deadline for registration in International Business Days Le Mans 2019 is 12th April 2019. Participation will only become definitive after acceptance of registration and after the full payment of fees due. Registration is then firm and definitive.

3. Payment and terms: The payment of participation fees is made in Euros and must be made in one single payment with the registration application by bank transfer made out to FLConseil within a maximum of 1 week time after registration. For fees exceeding € 6,000 the payment can be made in 2 times : 50% with the registration and the remaining amount to be defined when registering.

Bank details

| Bank | Branch | Account number | Key |
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| 20041 | 01012 | 0645447N033 | 20 |

IBAN – International bank account number

FR28 2004 1010 1206 4544 7N03 320

BIC – Bank Identifier Code

PSSTFRPPSCE

Domiciliation

La Banque Postale
Centre Financier
45900 – La Source cedex 9
France
Phone : + 33 1 53 68 37 37

Account Holder

FLConseil
17 rue Marc Sangnier
92700 - Colombes
France
+ 33 1 40 12 76 33

In the event of an occurrence outside its control or of force majeure, the organiser may, as he chooses, change the dates or the venue of this event or cancel it after having notified by written the participants. In that case the organizer makes a commitment to pay off to the registered participants the paid fees, deduction made by the expenses committed for the organization, without this can open straight ahead to compensations.

4. Cancellation: The event is based on a concept that relies on the selection of companies and the organization of pre-programmed business meetings. Due to this, cancellations will be highly detrimental to the participation of the others. In the event of a last minute incident preventing attendance of the registered person the company may nominate another participant as a replacement after informing the organizer in writing. No shows will result in forfeiture of the entire registration fee.

5. Limit of liability: In its capacity as an organiser, FLConseil is only bound to a best effort obligation.

6. Exhibition and demonstration: Please refer to the addendum sent upon request prior to application

7. Insurance: Each participant shall provide a proof of insurance relative to its legal liability, covering all damages for which the participant may be held liable, and in particular: theft, fire or the deterioration or destruction of all equipment or installations.

8. Grant of Image rights: Every participant authorizes the organiser to use, in a professional context for needs of information, photos and video of the event in which the participant is represented

9. Advertising: Subsequent to the acceptance of the registration, the organiser authorizes each participant to display the event logo and/or the following words on its sales and advertising documents: "Participant in International Business Days Le Mans 2019, at Technoparc du circuit des 24 heures on June 12th and 13th". Likewise, each participant authorizes FL Conseil to mention the participant's attendance at the said event.

10. Confidentiality: In accordance with the French Data Protection Law of 6th January 1978, persons have a right to access, to correct and to delete data relating to themselves.

11. Competent courts: In the event of a dispute, which could not resolved by amiable agreement, the jurisdiction of Nanterre (Hauts de Seine) France shall have sole competency.

3 - Validation of registration contract

I have read and agree with the Terms and Conditions of Participation and, if necessary, the addendum specifically aimed to exhibitors and demonstrators.

Payment by bank transfer

Account Holder: FLConseil

Adress : 17, rue Marc Sangnier - 92700 Colombes (France)

Bank Name : La Banque Postale

Adress: Centre Financier - 45900 – La Source Cedex 9 (France)

Bank Details:

Bank Branch Account Number Key

20041 01012 0645447N033 20

BIC : PSSTFRPPSCE

IBAN : FR28 2004 1010 1206 4544 7N03 320

Signatory name:

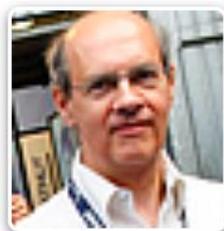
Position:

Date:

Signature and company stamp

Once completed, thank you for sending this contract by email to inscriptions@ibdlemans.com or by post to **FLConseil - 26, rue Gambetta 93400 Saint-Ouen (France)**

Our sales team is at your disposal to answer your questions



FRANCOIS LASSALLE

Director

Tel : +33 6 82 56 45 80

ibdlemans2019@gmail.com



MICHEL GOBERT

Commercial Officer

Tel : +33 6 16 28 48 23

ibdlemans2019@gmail.com



THIERRY REIP

Commercial Officer

Tel : +32 475 81 96 57

ibdlemans2019@gmail.com